# **Standard Operating Procedure (SOP)**

# **Event Marketing, Communications, and Promotions Timeline**

This SOP provides a detailed **event marketing, communications, and promotions timeline** to ensure structured planning and execution of promotional activities. It covers key phases including initial strategy development, content creation, media outreach, social media campaigns, and post-event follow-up communications. The timeline coordinates tasks to maximize audience engagement and optimize event visibility, ensuring all marketing efforts are aligned with event goals and deadlines.

#### 1. Pre-Event Phase

Timeframe	Activities	Responsible
10-12 Weeks Prior	<ul> <li>Define event objectives, target audience, and key messages</li> <li>Develop marketing and communications plan</li> <li>Create event branding and visual assets</li> <li>Outline content strategy and communication channels</li> </ul>	Marketing Lead, Event Coordinator
8-10 Weeks Prior	<ul> <li>Draft key content: press releases, emails, website/event page copy</li> <li>Set up registration platform and tracking</li> <li>Create promotional calendar</li> <li>Identify media partners, sponsors, and influencers</li> </ul>	Content Specialist, PR Lead
6-8 Weeks Prior	<ul> <li>Launch event webpage and ticket sales/registration</li> <li>Announce event on official channels (website, social media, newsletters)</li> <li>Distribute "Save the Date†to mailing list</li> <li>Engage media and publish first press release</li> </ul>	Web Admin, Communications Coordinator

## 2. Lead-Up Promotion Phase

Timeframe	Activities	Responsible
4-6 Weeks Prior	<ul> <li>Execute scheduled social media posts and email campaigns</li> <li>Share speaker/performer announcements</li> <li>Engage with key partners and stakeholders for copromotions</li> <li>Monitor registrations and engagement metrics</li> </ul>	Social Media Manager, Partnership Manager
2-4 Weeks Prior	<ul> <li>Run paid ad campaigns (if applicable)</li> <li>Continue regular email and social content blasts</li> <li>Highlight sessions, topics, or event features</li> <li>Share attendee testimonials or past event highlights</li> </ul>	Social Media Manager, Content Specialist
1 Week Prior	<ul> <li>Send reminder emails to registered participants</li> <li>Share final event countdown and logistics updates</li> <li>Coordinate onsite promotion materials (banners, signage, etc.)</li> </ul>	Event Coordinator, Communications Team

### 3. Event Execution Phase

Timeframe	Activities	Responsible
Event Day	<ul> <li>Live social media coverage and updates (photos, video, stories)</li> <li>Engage attendees with live polls, hashtags, and contests</li> <li>Collect participant feedback (digital or print forms)</li> <li>Coordinate with media/reporters on-site</li> </ul>	Social Team, Event Staff, PR Lead

## 4. Post-Event Phase

Timeframe	Activities	Responsible
1-3 Days After	<ul> <li>Thank-you emails to attendees, speakers, and partners</li> <li>Share event highlights, photos, and key outcomes on all channels</li> <li>Send post-event press release</li> </ul>	Communications Coordinator, PR Lead
1-2 Weeks After	<ul> <li>Distribute event recordings or recap materials</li> <li>Analyze event and campaign performance (KPIs, ROI, feedback)</li> <li>Conduct debrief meeting with team</li> <li>Document lessons learned for future events</li> </ul>	Marketing Lead, Analyst, Project Manager

# **5. Document Control**

SOP Owner: [Name/Role]Last Updated: [Date]

Approved By: [Name/Role]Next Review Date: [Date]